WHO WE ARE

[s]Cube is a privately held, software implementation services company with its corporate office located in Schenectady, New York. The company was founded in 2015 by a group of ex-GE and Xerox executives, each with more than 20 years of management experience in high tech services delivery. Today, [s]Cube has more than 60 employees and performs its operations throughout the United States and Canada. A core competency for [s]Cube is providing software and infrastructure IT related support services to municipal courts across the United States. [s]Cube has developed a deep skill set in the day-to-day operations of modern courts, that are seeking to utilize technology to manage the operations of the court while servicing their communities with efficient, accurate and online court services that are demanded by today's more technically savvy public.

COURT IT SERVICES

[s]Cube's Court IT services and skill sets are platform "agnostic." We can quickly ramp up and provide a variety of technical services around any software platform and in any environment (on premises, cloud-based, or a hybrid model).

Our Court Services include the following core competencies:

- **Court management software implementation and support services,** including software customization, configuration, interface development, workflow automations, reporting services, troubleshooting, upgrades, and overall process management & support.
- **General Technical Support, Training, and day-to-day IT support functions** (break fix, server maintenance, etc.) for court users, to remove the burden of such services from overworked employees.
- **Infrastructure support services:** We can support your infrastructure and servers in an on-premises or cloud-based system. We can also help move your current infrastructure to secure cloud-based environments in modern, scalable, and highly redundant environments (e.g.; AWS or Microsoft Azure) thus removing risk and burden on staff and improving system reliability and up time.
- **Financial systems management and support services:** Fee & disbursement configuration inclusive of fee management systems, fee disbursements, monthly financial reporting, and automated systems for data and metrics reporting to State or other regulatory bodies. Fee maintenance as the result of local and state code / law changes.
- **Reporting and data analytics services:** Development of all necessary forms and reports: I.e., Sentencing, Warrant, Protection Order, Failure to Appear, etc. Automated generation of state mandated reporting and any customized reporting needs of the court.
- **Custom integration of court systems** with other courts or third-party solutions such as payment systems, public defender systems, prosecutor systems, juvenile courts, police and more. - Assessment and consulting services of IT solutions for courts in general, for those courts seeking to upgrade their current infrastructure or platform to more modern solutions.
- **Database tuning, report development, performance tuning** and any related services which can improve the responsiveness and resilience of a modern court's IT solutions.

FLEXIBILITY RESPONSIVENESS AND SECURITY

[s]Cube is typically engaged by courts who have attempted or plan to implement software solutions yet require additional staffing and/or expertise to support all the various aspects of a modern, automated court system.

Our service offerings are customizable. We can provide individual staff augmentation roles, monthly, or annual service contracts. In addition, we can work hourly, for a fixed fee, or on a monthly retainer "as-needed" basis.

We can also provide SLAs (Service Level Agreement) for response times for mission critical activities, if necessary, to ensure that support is provided on a timely basis and that courts receive top-notch professional support services.

Where necessary, [s]Cube can also support onsite visits with Court personnel. If in-person, intensive training, or support type projects would be better suited to that format. While most of our services are provided remotely, we can do onsite visits on-demand.

Our employees are all subject to rigorous background checks as well and can be subjected to whatever security requirements and additional background checks (e.g.; fingerprinting) required by Courts to provide services. We can work in our own secure ticketing systems and infrastructure, or in the court's systems. We can utilize VPN and encryption to ensure security requirements are met or exceeded.

DIFFERENTIATORS

[s]Cube's primary differentiator is a proven ability to provide extremely responsive and knowledgeable support to its Court customers. We pride ourselves on learning the intricacies of ANY court system quickly, and on our ability to solve simple issues, as well as the more complex and long-standing issues. We specialize in providing immediate results and in providing long-term efficiencies.

We also make a difference by ensuring that our Executive team stays involved with each project, regularly checking on project KPIs, and providing updates to partner executives to ensure client objectives are being met. This also allows us to get in front of any changes in scope or deliverables to 3 | P a g e avoid surprises. Further, this allows clients access to not only a strong and experienced [s]Cube operational team, but also a polished executive working closely with them to ensure that team members are hitting the mark.

Finally, [s]Cube's teams are extremely adept at learning new and complex systems. We have recruited world-class staff that are top specialists from our collective network of colleagues that represent the best and brightest in their respective areas of expertise. The all-star team approach leads to a culture of can-do and teamwork which has been carefully fostered and leveraged to achieve over-the-top outcomes.

RESULTS

[s]Cube has worked with more than 20 courts across the United States in the last 2 years alone, providing unparalleled support and earning the trust and positive rapport of our clients. We find ourselves frequently being asked to assist in supporting courts in areas outside of our initial charge. This is a testament to the quality of our work, and our ability to adapt to the needs of the client, pivoting to assist where needed. Most often, our services are sought when critical projects or current support mechanisms are not going as planned, and the court needs to prioritize working on their caseloads and service to the public, and not on their IT issues

DATA DRIVEN APPROACH

The [s]Cube model relies on modern implementation strategies and is backed by data, not opinions. The approach includes the following principles and elements:

- Work is tracked in detailed project management and ticketing systems, which are visible and transparent to clients.
- Regular KPI reporting is provided to partner teams and executives, such that project health can be monitored constantly.
- We provide detailed cost reporting and project profitability analysis on a regular basis such that costs and deliverables can be closely monitored by executive teams.
- We can "white label" our services to provide a seamless service delivery team. We can also work as partners to contract directly with customers if desired.
- We are engaged when critical projects are not going well, or when our partners want to focus on software versus implementation.

EXECUTIVE TEAM

Patrick Gray, Founder and President: Patrick leads and helps steer the overall strategic vision of the organization. His abilities to manage, inspire and lead a team were recognized and further refined early in his career. He is an energetic problem solver experienced in start-ups and is a recognized leader with proven negotiating skills. Mr. Gray has extensive understanding in strategic partnerships, raising capital, contract services sales and product marketing. Mr. Gray has founded numerous start ups, is on the board of multiple publicly traded companies and brings his entrepreneurial spirt to the team.

Haileab Samuel, Chief Executive Officer: Responsible for driving company strategy, innovation, and growth. Over 25 years of experience leading highly effective software implementation teams and projects in a variety of industry sectors. Strong technology executive with an extensive record of successful project delivery and successfully turning around troubled projects. Expert at implementing organizational policies and procedures that improve operational efficiency, client satisfaction, and service quality that helps [s]Cube deliver exceptional service to their customers.

Adam Bell, Chief Operations Officer: Responsible for all project delivery related services, and ultimately for driving client satisfaction. Over 30 years of experience in leadership roles with regional and global high-tech service providers servicing corporate and government customers. Expert at team-building, creating efficient and scalable processes, and developing data driven operational delivery methods which are cost effective, and which drive on-time/on-budget results for [s]Cube partners and clients.

Paul Ciullo, Chief Financial Officer: Responsible for all aspects of the company's financial reporting and financial management, working directly with operational leaders to drive sound business decisions grounded in solid economic measures and direction. Over 20 years of experience specializing in strategy development and financial performance, project management, and the formation and execution of contracts.

Alan Poirier, Chief Technology Officer: Responsible for all technologies to support internal and customer IT and Security teams. 20 years of implementing and supporting complex infrastructures and technical solutions to allow for optimum performance of systems and workflows. Acts as main liaison between operations and IT to identify and drive implementation of solutions to resolve issues surrounding complex deployments of internal and customer platforms.

Scott Mogavero, Chief Strategy Officer: Responsible for developing transformative client solutions that deliver lasting benefits. An accomplished executive with over 25 years of global leadership experience in large corporations with the ability to deliver results (cost, cycle) through all market lifecycles. A strong operational leader with the ability to drill deep where needed to root cause issues and understand the levers that will position clients and deliver expected results.

Stephen Graham, Chief Information Officer: Responsible for leading technology teams in designing and building enterprise software solutions. Major focus on operational efficiencies and scalable architecture. Over 15 years of experience implementing corporate software engineering initiatives from product inception through delivery. A strong technology leader responsible for talent acquisition, team organization, direction, and thought leadership.